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Further Up The Organization How

Further Up the Organization: How to Stop Management from Stifling People and Strangling Productivity. Robert Townsend, former CEO and the man that got AVIS to "Try Harder" tells in provocative style how to get rid of the inertia in American Business. This is your opportunity to learn from the master.

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The chapter titled "Further 'Up the Organization'" was originally published in the July 1970 issue of . Playboy. Library of Congress Cataloging-in-Publication Data. Townsend, Robert, 1920-1998 Up the organization : how to stop the corporation from stifling people and strangling profits / Robert Townsend ; foreword by Warren Bennis.— Commemorative ed.

UP THE ORGANIZATION*

Robert Chase Townsend was an American businessman and author, most famous as the CEO of "Avis Rent-a-Car" and the author of "Up the Organization." He transformed "Avis" from a company losing \$3 million a year to one that made almost as much. And he explained how he did that in his bestselling book. He died from a heart attack in 1998.

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A follow up, published in 1980, of "Up the Organization" published in 1970. This is the man who adopted the slogan for Avis car rental: "we are second, so we try harder." The author has plenty of ideas on how to get organizations working happily and effectively.

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Although it was first published more than thirty-five years ago, Up the Organization continues to top the lists of best business books by groups as diverse as the American Management Association, Strategy + Business (Booz Allen Hamilton), and The Wharton Center for Leadership and Change Management. 1-800-CEO-READ ranks Townsend's bestseller first among eighty books that "e

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Key Points. SWOT Analysis is a simple but useful framework for analyzing your organization's strengths, weaknesses, opportunities, and threats. It helps you to build on what you do well, to address what you're lacking, to minimize risks, and to take the greatest possible advantage of chances for success.

SWOT Analysis - Strengths, Weaknesses, Opportunities and ...

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